

## Message Text

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17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 103828

R 110616Z FEB 75  
FM AMEMBASSY MOSCOW  
TO SECSTATE WASHDC 7063  
INFO USDOC WASHDC

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USDOC FOR BEWT/TPD/TDAD

E.O. 11652: N/A  
TAGS: BEXP, UR  
SUBJECT: PROPOSED AUTOMOTIVE SERVICE EQUIPMENT SOLO EXHIBITION

REF: MOSCOW 1314

1. SUBSEQUENT TO PREPARATION REFTEL, COMMATT HAD OPPORTUNITY TO DISCUSS WITH REPRESENTATIVE OF PRIMARY INTERNATIONAL STATUS OF THAT COMPANY'S NEGOTIATIONS WITH SOVIETS FOR SALE OF LARGE NUMBER OF COMPLETE SERVICE STATIONS.
  2. ACCORDING TO PRIMARY INTERNATIONAL REP, SOVIETS APPEAR TO HAVE SHIFTED POSITION RECENTLY AND ARE LESS FAVORABLY INCLINED THAN BEFORE TOWARD PURCHASE OF COMPLETE STATIONS. THEY HAVE INDICATED, HOWEVER, CONTINUING INTEREST IN ACQUISITION OF CERTAIN TYPES OF U.S. AUTOMOTIVE SERVICE EQUIPMENT FOR INCORPORATION IN SOVIET-DESIGNED STATIONS. PRIMARY INTERNATIONAL REP SAID HE WAS INCLINED ATTRIBUTE THIS SHIFT TO LACK OF FOREIGN CURRENCY.
  3. COMMENT: ON BASIS PRIMARY INTERNATIONAL'S EXPERIENCE, COMMOFF BELIEVES USDOC/BEWT SHOULD CAUTION ORGANIZERS OF PROPOSED SOLO EXHIBITION THAT SALES PROSPECTS, AT LEAST IN SHORT TERM, ARE IN DOUBTFUL CATEGORY. ALSO SUGGEST USDOC/BEWT DISCUSS SALES PROSPECTS WITH PRIMARY INTERNATIONAL REP (FRADKIN), WHO DUE RETURN TO U.S. DURING WEEK OF FEBRUARY
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17. PLEASE PROTECT COMMOFF AS SOURCE OF ABOVE INFORMATION

ON PRIMARY'S PLANS.  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MOSCOW01847  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750049-0010  
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**Legacy Key:** link1975/newtext/t19750254/aaaabwgs.tel  
**Line Count:** 63  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 MOSCOW 1314  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 11 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <11 JUN 2003 by BoyleJA>; APPROVED <12 JUN 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED AUTOMOTIVE SERVICE EQUIPMENT SOLO EXHIBITION  
**TAGS:** BEXP, UR  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006